

Partner Information Form

Partner organisation

PIC	887539137
ID ORGANIZATION	E10294022
Full legal name (National Language)	DEVELOPIA Foundation
Full legal name (Latin characters)	DEVELOPIA Foundation
Acronym	DEVELOPIA
Department (if applicable)	European Projects
Address	Calle de los Misterios 79-1A
Country	Spain
Post Code	28027
City	Madrid
Webpage	www.developiafoundation.org
Email	proyectos@developiafoundation.org
Telephone 1	+34 676919179

Type of Organisation	FOUNDATION
Is your organisation a public body?	No
Is your organisation a non-profit association?	Yes

Legal representative

Title	Mr
Gender	Male
First Name	Carlos
Family Name	Franco Uliaque
Department	General Management
Position	CEO
Email	carlosfranco@developiafoundation.org
Telephone	+34 676919179

Contact person

Title	Mrs
Gender	Female

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First Name	Asia
Family Name	Giavoni
Department	European Projects
Position	Project Manager
Email	asiagiavoni@developiafoundation.org
Telephone	+34 600719340

A brief presentation of our organisation (e.g. type, scope of work, areas of activity, paid/unpaid staff, and members of the group):

The essential and main objective of the **Developia Foundation** is to provide support for social development and integration. The essential and main objective of the Developia Foundation is to provide support for social development and integration. As the name of the foundation suggests, the main objective is "DEVELOP", which means ***Social, Professional and Territorial development.***

In terms of **scope of our work**, in particular we focus on:

- **Social and inclusive development**
- **Sustainable and territorial development**
- **Professional and occupational development**
- **Personal and leadership development.**

Developia Foundation seeks aims of general interest, such as, among others, *social-economic development, promotion of self-employment to collectives with specific difficulties, social, civic, educational, cultural, scientific, labour assistance and inclusion, institutional strengthening, development cooperation, promotion of voluntary work, promotion of social action, protection of the environment and promotion of the social economy, promotion of and assistance to persons at risk of exclusion for physical, social or cultural reasons, promotion of constitutional values and defence of democratic principles, promotion of tolerance, development of the information society, scientific research, technological development, defence of human rights, victims of terrorism and violent acts.*

The areas of activity that are implemented by the Developia Foundation at regional, national and European level are as follows:

- **Education and training actions** as a way of enhancing life with an entrepreneurial and social focus.
- **Promotion of social action: care and social inclusion.** With important attention to different social groups such as people with disabilities, equal opportunities issues, care of elderly people, etc.
- **Professional development and decent work.** In this theme, Developia's aim is

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to contribute to the integration in the world of work, to give the opportunity to create new enterprises and to achieve professional fulfilment.

- **Environmental care, sustainable and territorial development.** This is Developpia's greatest challenge: to defend and raise awareness at regional, national and European level of heritage in a sustainable form and of actions promoting environmental awareness.
- **Promotion and development of the social economy.** The most important feature that Developpia wants to offer social enterprises through their follow-up is the combination of social objectives with an entrepreneurial spirit. Mainly generating social impact combined with generating profit. In this perspective, SEs can benefit from local development and alleviate socio-economic imbalances by helping local communities.
- **Promoting technological development for the whole population without discrimination.** Promoting technological development means contributing to digitisation, as envisaged in the 2030 Agenda, through the development promotion and training of secure and sustainable digital infrastructures, digital transformation of businesses, digitisation of public services.
- **Child protection and quality education.** Education is our main vocation. All the points listed above are underpinned by educational activities that can fill the gaps in each field.

The **Developpia Foundation team** has long experience in managing European projects, developing dissemination strategies, methodologies and offering online training courses and materials.

Our aim is to develop training projects based on innovation and cooperation, as well as supporting the idea of sustainable territorial development, personal and professional development with a strong focus on small realities and small collectives with social integration problems.

Thanks to the experience of our team, we can state that participation in European projects ensures sustainable and integrated growth for both participating organisations and target groups.

Our aim is to train and educate specific collectives such as women, young and old people, migrants, people who need to integrate into society... and to guarantee them the right and the possibility to grow and develop constantly and to achieve concrete results in improving their personal, social and professional lives. Therefore, we train people to provide them with the tools for personal and professional development that empower them and enable them to use their resources to succeed.

As for **our experience in European projects**: we help other institutions in their search for funding for social projects and share our know-how in the management of international projects (monitoring, dissemination...), ensuring the achievement of objectives and their success.

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We have **experience and knowledge in online training**, through our own platform and with the capacity to develop online courses in different languages.

This international capacity to train immigrants in their country of origin to help them have opportunities there and not have to emigrate.

Our organisations' experience and activities relevant to this project:

In **Developia Foundation** we develop activities that pursue the following objectives:

- To promote the **integral development of the most disadvantaged communities** and groups, especially children and youth at risk and/or social exclusion.
- To promote the defence and improvement of the environment and the promotion of **healthy living habits**, in the conviction that nature is the fundamental pillar of life.
- To promote **actions of awareness and social participation** to spread the value of coexistence, solidarity and cooperation.
- To contribute to **environmental and territorial sustainability** through heritage protection.

In terms of personal and professional support, the establishment of the **Developia Foundation** responds to the need for recovery, assistance, training and integration of people with social disadvantages through all the resources that exist for their education, their social and labor integration, their cultural projection and their creative enjoyment and use of leisure time, the following aims are proposed:

- The assistance, recovery and education of people.
- Their social and labour integration.
- The improvement of their recreational possibilities and enjoyment of leisure time.
- The promotion or carrying out of as many activities that lead to the achievement of the previous objectives in the educational, work and residential aspects.

The **Developia Foundation** was created by staff with more than 25 years of experience in social, personal, professional and territorial support actions.

The focus that **Developia Foundation** can provide to European planning are:

1) Social and inclusive development.

- Supporting young people for professional integration and entrepreneurship.
- Supporting equal opportunities through training for women.
- Supporting the integration of immigrants and other disadvantaged groups.

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- Supporting the elderly in active ageing.
 - Supporting young people in equal educational opportunities.
- 2) Sustainable and territorial development.**
- Supporting environmentally friendly growth and the rational use of resources.
 - Promotion of local cultural and environmental heritage.
 - Fighting against depopulation.
 - Support for energy efficiency measures and support for renewable energy.
 - Promoting public-private partnerships.
 - Creation of alliances with European entities to contribute to the development of projects of general interest.
 - Support for the implementation of new technologies in rural areas.
- 3) Professional development.**
- Development of digital competences.
 - Development and customisation of quality online training platforms.
 - Development of innovative content for online training.
 - Online and face-to-face training for employment and other actions to promote employment.
 - Continuous training for workers (active or unemployed) online and face-to-face.
 - Support for entrepreneurship.
 - Training in people and team management.
 - Promotion of knowledge-based development.
 - Training in soft skills applied to the managerial, business and entrepreneurial environment.
- 4) Personal development.**
- Self-leadership and team leadership.
 - Training in communication and emotional intelligence.
 - Educational innovation.
 - Positive leadership.
 - Personal skills.
 - Promotion of Creativity.
 - Self-motivation.

Developia Foundation shows a great capacity for *dissemination*. Developia Foundation cooperates with the Department of Youth, Education, Sport and Culture of various regional governments. Our local, regional and national network consists of the National Institute of Labour (INAEM), several councils and federations of municipalities, Social Services of provinces/regions, Provincial Authorities, Regional Governments, NGOs and Foundations.

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Our impact on public institutions is relevant in the field of education, youth and social services, since we work directly with these institutions. **Developia Foundation** collaborates with the regional Institute of Social Affairs and supports the development of women and migrants. We also support the federations of different municipalities and provinces (Andalusia, Aragon, Galicia, Asturias y Canarias Islands) in the training of municipal public officials.

Skills and expertise of key persons involved in this project:

Developia's team is composed of various **experts profiles**, with an extensive array of **proficiencies**. Here is a presentation of the team and their fields of expertise:

Carlos Franco Uliaque, Senior Project Manager and President of Developia Foundation, graduated in Economics, has a Master's degree in Leadership from USJ and of International Trade from Paris XIII University in addition to a *Maîtrise* in Economic Sciences at Aix-Marseille University, and last but not least, a degree in Economics from the University of Zaragoza.

- He collaborated as a trainer in several Spanish and European centres and universities providing materials related to the presentation and management of projects and to team leadership.
- Carlos has over 25 years of experience as European Project Manager both in the private and the public sectors. He has directly led over 200 projects in such fields: training, business innovation, economic development, entrepreneurship, local and regional politics, energy efficiency, renewable energy, sustainable development, social affairs, gender equality in the workplace, youth, human resources management, equal opportunities etc... And has applied for a variety of **European programs**: H2020, Interreg, Erasmus, Leonardo, Progress, EuropeAid...
- He is responsible for the preparation, drafting and presentation of European Projects in addition to entrepreneurship and project management training.
- He is a member of the council of the University of Zaragoza, on the board of the Association for Independent Workers in Aragon (ATA), Spain and member of the council of protection of the environment in Aragon.

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Micol Petrone, EU project manager - Sustainable Development and Green Economy Area. She has a Bachelor's degree in Business and Economics from the University of Naples Federico II. Currently studying a master's in international relations at the University of Naples.

- She is expert in the drafting of European projects and national ones as well as in the management of such projects. In the last year, she has been involved in the implementation of funded European projects in the field of creativity, environment, entrepreneurship, rural areas and sustainable tourism.
- She fluently speaks Italian, Spanish, English and Portuguese.

Milagros Barrios, EU Project Technician – Entrepreneurship and Strategic Area department, graduated from the Industrial Engineering School at the Andres Bello Catholic University.

- She participated as a volunteer in projects aimed at community development, intellectual capacity and contact with the economic reality of Venezuela.
- As co-founder of a sales SME she advised startups in the development and improvement of their business model.
- She is currently implementing European projects in the fields of women's empowerment, vocational training and rural innovation. In addition, she is also involved in the management of e-learning platforms for training courses in European projects.

Chiara Vespasiano, EU Project Manager – Digital Skills and Education Area, she holds a Bachelor's degree in Foreign Languages from the University of Milan and a Master's degree in International Cooperation and Development from the University of Rome La Sapienza. She speaks Italian, English and Spanish fluently.

- She is involved in the drafting and implementation of European projects in the fields of digital skills, environment and education.
- She has experience in the creation of training material, as well as in the management of e-Learning platforms and in the development of web content.
- She has academic and professional experience in the areas of education and digital skills.
- She has volunteering and academic experience in the area of

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environmental protection, environmental sustainability and education.

Laura León, Project Manager – Training and Marketing department, graduated in Marketing and Market Research.

- She is developing communication strategies and planning the dissemination process of the European projects, with a special focus on social media management.
- She is involved in the implementation of European projects in the fields of social innovation and digital skills.
- She has experience in the creation of training material, as well as in the management of e-Learning platforms and in the development of web content.

Have you participated in a European Union granted project in the 3 years preceding this application?

Yes.

EU Programme	Year	Project Identification or Contract Number	Applicant/Beneficiary Name
ERASMUS+ PROGRAMME, Key Action 2: Strategic Partnerships	2023	2023-1-SE02-KA210-YOU-A1 8B72F1	KC Kompetenscenter Idéburen sektor
ERASMUS+ PROGRAMME, Key Action 2: Strategic Partnerships	2023	2023-1-ES02-KA220-YOU-AF 470D0F	Developia Foundation
ERASMUS+ PROGRAMME, Key Action 2: Strategic	2022	2022-3-ES02-KA210-YOU-00 0101082	ESCUELAS DE ESTUDIOS SUPERIORES ESIC

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Partnerships			
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