

Partner Information Form**Partner organisation**

PIC	887539137
ID ORGANIZATION	E10294022
Full legal name (National Language)	DEVELOPIA Foundation
Full legal name (Latin characters)	DEVELOPIA Foundation
Acronym	DEVELOPIA
Department (if applicable)	European Projects
Address	Plaza José María Forqué, 2-3
Country	Spain
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City	Zaragoza
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Type of Organisation	FOUNDATION
Is your organisation a public body?	No
Is your organisation a non-profit association?	Yes

Legal representative

Title	Mr
Gender	Male
First Name	Carlos
Family Name	Franco Uliaque
Department	General Management
Position	CEO
Email	carlosfranco@developiafoundation.org
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Contact person

Title	Mrs
Gender	Female

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First Name	Asia
Family Name	Giavoni
Department	European Projects
Position	Project Manager
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A brief presentation of our organisation (e.g. type, scope of work, areas of activity, paid/unpaid staff, and members of the group):

The essential and main objective of the **Developia Foundation** is to provide support for social development and integration. As the name of the foundation suggests, the main objective is "*DEVELOP*", which means ***Social, Professional and Territorial development***.

In terms of **scope of our work**, in particular we focus on:

- **Social and inclusive development**
- **Sustainable and territorial development**
- **Professional and occupational development**
- **Personal and leadership development.**

Developia Foundation seeks aims of general interest, such as, among others, *social-economic development, promotion of self-employment to collectives with specific difficulties, social, civic, educational, cultural, scientific, labour assistance and inclusion, institutional strengthening, development cooperation, promotion of voluntary work, promotion of social action, protection of the environment and promotion of the social economy, promotion of and assistance to persons at risk of exclusion for physical, social or cultural reasons, promotion of constitutional values and defense of democratic principles, promotion of tolerance, development of the information society, scientific research, technological development, defense of human rights, victims of terrorism and violent acts.*

The areas of activity that are implemented by the Developia Foundation at regional, national and European level are as follows:

- **Education and training actions** as a way of enhancing life with an entrepreneurial and social focus.
- **Promotion of social action: care and social inclusion.** With important attention to different social groups such as people with disabilities, equal opportunities issues, care of elderly people, etc.
- **Professional development and decent work.** In this theme, Developia's aim is to contribute to the integration in the world of work, to give the opportunity to create new enterprises and to achieve professional fulfillment.

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- **Environmental care, sustainable and territorial development.** This is Developpia's greatest challenge: to defend and raise awareness at regional, national and European level of heritage in a sustainable form and of actions promoting environmental awareness.
- **Promotion and development of the social economy.** The most important feature that Developpia wants to offer social enterprises through their follow-up is the combination of social objectives with an entrepreneurial spirit. Mainly generating social impact combined with generating profit. In this perspective, SEs can benefit from local development and alleviate socio-economic imbalances by helping local communities.
- **Promoting technological development for the whole population without discrimination.** Promoting technological development means contributing to digitisation, as envisaged in the 2030 Agenda, through the development promotion and training of secure and sustainable digital infrastructures, digital transformation of businesses, digitisation of public services.
- **Child protection and quality education.** Education is our main vocation. All the points listed above are underpinned by educational activities that can fill the gaps in each field.

This international capacity to train immigrants in their country of origin to help them have opportunities there and not have to emigrate.

Our organisations' experience and activities relevant to this project:

In **Developpia Foundation** we develop activities that pursue the following objectives:

- To promote the integral development of the most disadvantaged communities and groups, especially children and youth at risk and/or social exclusion.
- To promote the defense and improvement of the environment and the promotion of healthy living habits, in the conviction that nature is the fundamental pillar of life.
- To promote actions of awareness and social participation to spread the value of coexistence, solidarity and cooperation.
- To contribute to environmental and territorial sustainability through heritage protection.

In terms of personal and professional support, the establishment of the **Developpia Foundation** responds to the need for recovery, assistance, training and integration of people with social disadvantages through all the resources that exist for their education, their social and labor integration, their cultural projection and their creative enjoyment and use of leisure time, the following aims are proposed:

- The assistance, recovery and education of people.

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- Their social and labour integration.
- The improvement of their recreational possibilities and enjoyment of leisure time.
- The promotion or carrying out of as many activities that lead to the achievement of the previous objectives in the educational, work and residential aspects.

Although participation of Developpia Foundation in European projects is that of a "newcomer", Developpia Foundation was created by staff with more than 25 years of experience in social, personal, professional and territorial support actions. Participating in European projects contributes to the main objective of the foundation, which is to operate at regional, national and European level in the dissemination of basic themes.

The focus that **Developpia Foundation** can provide to European planning covers:

1) *Social and inclusive development.*

- Supporting young people for professional integration and entrepreneurship.
- Supporting equal opportunities through training for women.
- Supporting the integration of immigrants and other disadvantaged groups.
- Supporting the elderly in active aging.
- Supporting young people in equal educational opportunities.

2) *Sustainable and territorial development.*

- Supporting environmentally friendly growth and the rational use of resources.
- Promotion of local cultural and environmental heritage.
- Fighting against depopulation.
- Support for energy efficiency measures and support for renewable energy.
- Promoting public-private partnerships.
- Creation of alliances with European entities to contribute to the development of projects of general interest.
- Support for the implementation of new technologies in rural areas.

3) *Professional development.*

- Development of digital competences.
- Development and customisation of quality online training platforms.
- Development of innovative content for online training.
- Online and face-to-face training for employment and other actions to promote employment.
- Continuous training for workers (active or unemployed) online and face-to-face.
- Support for entrepreneurship.
- Training in people and team management.
- Promotion of knowledge-based development.

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- Training in soft skills applied to the managerial, business and entrepreneurial environment.

4) *Personal development.*

- Self-leadership and team leadership.
- Training in communication and emotional intelligence.
- Educational innovation.
- Positive leadership.
- Personal skills.
- Promotion of Creativity.
- Self-motivation.

Developia Foundation shows a great capacity for *dissemination*. Developia Foundation cooperates with the Department of Youth, Education, Sport and Culture of various regional governments. Our local, regional and national network consists of the National Institute of Labour (INAEM), several councils and federations of municipalities, Social Services of provinces/regions, Provincial Authorities, Regional Governments, NGOs and Foundations.

Our impact on public institutions is relevant in the field of education, youth and social services, since we work directly with these institutions. **Developia Foundation** collaborates with the regional Institute of Social Affairs and supports the development of women and migrants. We also support the federations of different municipalities and provinces (Andalusia, Aragon, Galicia, Asturias y Canary Islands) in the training of municipal public officials.

Skills and expertise of key persons involved in this project:

Carlos Franco Uliaque, President of Developia Foundation, graduated in Economics, has a Master's degree in Leadership from USJ and of International Trade from Paris XIII University in addition to a *Maîtrise* in Economic Sciences at Aix-Marseille University, and last but not least, a degree in Economics from the University of Zaragoza.

- He collaborated as a trainer in several Spanish and European centres and universities providing materials related to the presentation and management of projects and to team leadership.
- Carlos has over 25 years of experience as European Project Manager both in the private and the public sectors. He has directly led over 200 projects

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in such fields: training, business innovation, economic development, entrepreneurship, local and regional politics, energy efficiency, renewable energy, sustainable development, social affairs, gender equality in the workplace, youth, human resources management, equal opportunities etc... And has applied for a variety of **European programs**: H2020, Interreg, Erasmus, Leonardo, Progress, EuropeAid...

- He is responsible for the preparation, drafting and presentation of European Projects in addition to entrepreneurship and project management training.
- He is a member of the council of the University of Zaragoza, on the board of the Association for Independent Workers in Aragon (ATA), Spain and member of the council of protection of the environment in Aragon.

Isaac Matamoros, Project Manager, with more than 15 years of experience in the development and coordination of international and national projects in the fields of innovation, technology transfer, education, business development, environment, and Civil Rights and Social Action.

Until 2021, I hold the position of Project Manager at Fundació KIMbcn, investing my efforts in the development and provision of technology and innovation services at all the stages.

- My previous experience includes also: trainer in EU funds programs; technical coordination of the HubIMS; mentoring in the CSUC's cross-disciplinary training program 2021, and in the scope of the BIST Innovation Week 2021; moderator of the IN(3D) Talks - Aeronautics AM Panel; external advisory tasks in different EU funded projects as EMBRACE (aimed to support innovation processes in MED area according to the principle of Circular Economy), MD.net project (aimed to have food, food habits and gastronomy included and recognised in EU, regional and national strategies and policies), or CITEK (aimed at the creation of 2 Knowledge Innovation Communities in the fields of social innovation and energy efficiency); coordination and project management of public funds and tenders (at international, national and regional level) in the promotion of innovation and technological uptake as cornerstones for socioeconomic and territorial development at FUNDITEC; assessment and evaluation of the innovative potential of more than 50 firms in the framework of the state-funded project InnoCámaras; conducting studies, in my role of Expert in the Area of Socioeconomic development of CS-CONC, on job-creation

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policies and plans for economic promotion on behalf of relevant economic and social agents in Catalonia (including public administration bodies); preparation and follow-up of tendering processes at CLECE S.A, as well as data-management and Human Resources projects for the pharmaceutical firm GRIFOLS.

- My experience in different sectors and project development-levels has endowed me with the necessary knowledge to provide efficient responses to the different phases of projects' development (opportunity identification, project design, consortium building, actions development, internal and external communication, administrative and financial management) in both a case-specific and transversal way.

Asia Giavoni, project manager. Her current MA's studies are in European and Global issues at the University of Padova. BA in Political Science, International Relations and Human Rights.

- She is working on the drafting of European projects concerning the following thematics: European youth involvement in politics, women and human rights, education and training for young adults, social and environmental issues.
- She is also implementing EU funded projects activities which comprise non-formal learning courses preparation, research development, stakeholders and participants involvement through events creation.

Pilar Miguel Catalán, project manager. Graduated in business consulting. Master's in financial advisory services and wealth-management. She has 10 years of experience in the financial and insurance sectors. In 2019-2020, she was the coordinator of training courses, responsible for developing contents for online courses and for providing support and mentoring to students. Right now, she is the project manager and coordinator of national projects and her tasks are the following ones:

- Search for and identification of calls for regional and national calls for proposals.
- Projects presentation to public administrators; development of projects; economic and financial justification following the projects execution.

Milagros Barrios, Project Technician, graduated from the Industrial Engineering School at the Andres Bello Catholic University.

- She participated as a volunteer in projects aimed at community

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development, intellectual capacity and contact with the economic reality of Venezuela.

- As co-founder of a sales SME she advised startups in the development and improvement of their business model.
- She is currently implementing European projects in the fields of women's empowerment, vocational training and rural innovation. In addition, she is also involved in the management of e-learning platforms for training courses in European projects.

Have you participated in a European Union granted project in the 3 years preceding this application?

No.